Panasonic

Panasonic Manufacturing Malaysia Berhad (6100-K)

(Incorporated in Malaysia)

Condensed Combined Entity Statement of Comprehensive Income for the 2nd Quarter Ended 30 September 2017

	(Unaudited)		(Unaudited)	
	2nd Quarter ended		Cumulative p	eriod ended
	30.09.2017 RM'000	30.09.2016 RM'000	30.09.2017 RM'000	30.09.2016 RM'000
Revenue	277,529	292,418	605,375	590,207
Operating expenses	(255,861)	(255,461)	(540,296)	(513,845)
Other operating income	9,014	4,421	15,054	14,820
Other derivative gain / (loss)	(367)	(2,068)	673	(5,031)
Profit from operations	30,315	39,310	80,806	86,151
Share of results of associated company (net of tax)	1,245	2,852	1,014	5,851
Profit before taxation	31,560	42,162	81,820	92,002
Taxation	(7,917)	(11,379)	(18,601)	(22,916)
Profit after taxation for the period	23,643	30,783	63,219	69,086
Earnings per share attributable to equity holders: Basic and diluted (sen)	39	51	104	114

(The Condensed Combined Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements of the Company for the financial year ended 31 March 2017)

Condensed Combined Entity Statement of Comprehensive Income for the 2nd Quarter Ended 30 September 2017

-	(Unaudited)		(Unaudited)	
	2nd Quarter ended		Cumulative period ended	
	30.09.2017 RM'000	30.09.2016 RM'000	30.09.2017 RM'000	30.09.2016 RM'000
Profit after taxation for the period	23,643	30,783	63,219	69,086
Other comprehensive income, net of taxation	-	-	-	-
Total Comprehensive Income for the period	23,643	30,783	63,219	69,086
Profit after taxation attributable to equity holders of the Company	23,643	30,783	63,219	69,086
Total Comprehensive Income attributable to equity holders of the Company	23,643	30,783	63,219	69,086
	23,043	50,785	03,219	09,000

(The Condensed Combined Statement of Comprehensive Income should be read in conjunction with the Annual Audited Financial Statements of the Company for the financial year ended 31 March 2017)

Condensed Combined Entity Statement of Financial Position

	(Unaudited)	(Audited)	
	As at 30.09.2017 RM'000	As at Preceding Financial Year End 31.03.2017 RM'000	
ASSETS			
Non-current assets			
Property, plant and equipment	66,875	74,981	
Interest in associated company	128,359	151,553	
Deferred tax assets	9,963	9,061	
	205,197	235,595	
Current assets			
Inventories	55,054	50,284	
Trade and other receivables	117,893	116,863	
Placement of funds with related company	622,614	601,426	
Cash and bank balances	583	1,005	
Derivative financial instruments	1,076	271	
	797,220	769,849	
Total assets	1,002,417	1,005,444	
EQUITY Capital and reserves attributed to equity holders			
Capital and reserves attributed to equity holders Share capital	60,746	60,746	
Capital and reserves attributed to equity holders Share capital Retained earnings	762,296	761,038	
Capital and reserves attributed to equity holders Share capital Retained earnings			
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES	762,296	761,038	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability	762,296 823,042	761,038 821,784	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability	762,296 823,042 232	761,038 821,784 232	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges	762,296 823,042	761,038 821,784	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities	762,296 823,042 232 232	761,038 821,784 232 232	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables	762,296 823,042 232 232 167,211	761,038 821,784 232 232 175,546	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables Taxation	762,296 823,042 232 232 167,211 5,489	761,038 821,784 232 232 175,546 1,486	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables Taxation Provision for liabilities and charges	762,296 823,042 232 232 167,211 5,489 6,264	761,038 821,784 232 232 175,546 1,486 6,349	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables Taxation Provision for liabilities and charges	762,296 823,042 232 232 167,211 5,489 6,264 179	761,038 821,784 232 232 175,546 1,486 6,349 47	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables Taxation Provision for liabilities and charges	762,296 823,042 232 232 167,211 5,489 6,264	761,038 821,784 232 232 175,546 1,486 6,349	
Capital and reserves attributed to equity holders Share capital Retained earnings Total equity LIABILITIES Non-current liability Provision for liabilities and charges Current liabilities Trade and other payables Taxation Provision for liabilities and charges Derivative financial instruments	762,296 823,042 232 232 167,211 5,489 6,264 179	761,038 821,784 232 232 175,546 1,486 6,349 47	
	762,296 823,042 232 232 167,211 5,489 6,264 179 179,143	761,038 821,784 232 232 175,546 1,486 6,349 47 183,428	

(The Condensed Combined Entity Statement of Financial Position should be read in conjunction with the Annual Audited Financial Statements of the Company for the financial year ended 31 March 2017)

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		Attributable to equity holders		
	Share Capital	Retained Earnings	Total Equity	
	RM'000	RM'000	RM'000	
Quarter Ended 30 September 2016				
At 1 April 2016	60,746	718,357	779,103	
Total comprehensive income for the period	-	69,086	69,086	
Dividends:				
- Final dividend for the financial year ended 31 March 2016	-	(75,325)	(75,325)	
At 30 September 2016	60,746	712,118	772,864	
Quarter Ended 30 September 2017				
At 1 April 2017	60,746	761,038	821,784	
Total comprehensive income for the period	-	63,219	63,219	
Dividends:				
- Final dividend for the financial year ended 31 March 2017	-	(61,961)	(61,961)	
At 30 September 2017	60,746	762,296	823,042	

(The Condensed Combined Entity Statement of Changes in Equity should be read in conjunction with the Annual Audited Financial Statements of the Company for the financial year ended 31 March 2017)

	(Unaudited)	
	Period ended	Period ended
	30.09.2017	30.09.2016
	RM'000	RM'000
Profit after taxation	63,219	69,086
Adjustments for:		
Non Cash Flow Items	25,260	35,212
Share of results of associated company	(1,014)	(5,851)
Operating profit before working capital changes	87,465	98,447
Changes in working capital		
Net increase in current assets	(6,552)	(26,692)
Net decrease in current liabilities	(7,892)	(17,569)
Cash generated from operations	73,021	54,186
		(40.000)
Other operating activities	(17,379)	(18,966)
Net cash flow from operating activities	55,642	35,220
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of property, plant and equipment	(7,571)	(14,708)
Proceeds from disposal of property, plant and equipment	75	73
Interest received	10,373	11,846
Dividend received (net)	24,208	11,467
Net cash flow from investing activities	27,085	9,308
CASH FLOWS FROM FINANCING ACTIVITY		
Dividends paid	(61,961)	(75,325)
Net cash flow from financing activity	(61,961)	(75,325)
	00.700	(00.707)
NET INCREASE / (DECREASE) IN CASH AND CASH EQUIVALENTS	20,766	(30,797)
CURRENCY TRANSLATION DIFFERENCES CASH AND CASH EQUIVALENTS AS AT BEGINNING OF THE	-	(2,068)
PERIOD	602,431	601,514
CASH AND CASH EQUIVALENTS AS AT END OF THE PERIOD	623,197	568,649
Cash and cash equivalents comprise:		
Placement of funds with related company	622,614	566,580
		2,069
Cash and bank balances	583	2,009

(The Condensed Combined Entity Cash Flow Statement should be read in conjunction with the Annual Audited Financial Statements of the Company for the financial year ended 31 March 2017)

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Panasonic Manufacturing Malaysia Berhad (6100-K)

(Incorporated in Malaysia)

Notes to the Interim Financial Statements for 2nd Quarter Ended 30 September 2017

Note 1. Accounting Policies and Basis of Preparation

This interim financial report is unaudited and has been prepared in accordance with the requirements of Malaysian Financial Reporting Standard ("MFRS") 134 Interim Financial Reporting issued by the Malaysian Accounting Standards Board and paragraph 9.22 and Appendix 9B of the Listing Requirements of Bursa Malaysia Securities Berhad. The interim financial report should be read in conjunction with the Company's audited statutory financial statements for the financial year ended 31 March 2017.

The audited financial statements of the Company for the year ended 31 March 2017 were prepared in accordance with MFRS. The accounting policies and methods of computation adopted by the Company in these quarterly financial statements are consistent with those adopted in the most recent annual audited financial statements for the year ended 31 March 2017.

	Current Quarter Ended 30.09.2017 RM'000	Preceding Year's Quarter Ended 30.09.2016 RM'000
Total retained profits of Company:		
 Realised profits Unrealised profits 	628,594 7,343 635,937	567,247 1,205 568,452
Total share of retained profits from associated company: - Realised profits - Unrealised loss	136,330 (9,971)	153,193 (9,527)
Tatal Cambined Entity's rate in advaration	126,359	143,666
Total Combined Entity's retained profits	762,296	712,118

Note 2. Realised and Unrealised Profits / Losses

Note 3. Disclosure of Audit Report Qualification

The audit report of the Company's annual financial statements for the financial year ended 31 March 2017 was not qualified.

Note 4. Seasonality or Cyclicality of Interim Operations

The Company's business operations were not materially affected by any seasonal or cyclical factors since the last balance sheet date.

The Company's products are generally dependent on consumer demand both in the domestic and export markets.

Note 5. Unusual Items

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the financial period under review.

Note 6. Changes in Estimates of Amounts Reported in Prior Interim Periods for the Current Financial Year or in Prior Financial Years

There were no major changes in estimates of amounts reported in prior interim periods for the current financial year or changes in estimates of amounts reported in the prior financial year, which give a material effect in the current interim period.

Note 7. Issuances, Cancellations, Repurchases, Resale and Repayments of Debt and Equity Securities

There were no issuances and repayment of debt securities, share buy-back, share cancellations, shares held as treasury shares and resale of treasury shares since the last reporting date.

Note 8. Dividends Declared / Paid

The final single tier dividend of 102 sen per ordinary share of RM1.00 for the financial year ended 31 March 2017 was paid on 25 September 2017.

Note 9. Segmental Reporting

Analysis of the Company's segment information is as follows:

	Revenue for the period ended		Profit be for the per	
	30.09.2017	30.09.2016	30.09.2017	30.09.2016
	RM'000	RM'000	RM'000	RM'000
Home Appliance products	298,503	262,534	52,060	35,642
Fan and other products	306,872	327,673	54,888	59,948
Total	605,375	590,207	106,948	95,590

Revenue information based on geographical location is as follows:

	Revenue	
	for the pe	riod ended
	30.09.2017	30.09.2016
	RM'000	RM'000
Malaysia	243,874	260,150
Japan	24,399	23,689
Asia (excluding Malaysia and Japan)	178,165	171,552
North America	565	1,299
Europe	1,778	2,502
Middle East	142,616	128,148
Others	13,978	2,867
Total	605,375	590,207

Note 10. Valuation of Property, Plant and Equipment

There was no valuation of property, plant and equipment for the period under review.

Note 11. Significant Post Balance Sheet Events

There has not arisen in the interval between 30 September 2017 and the date of this announcement, any item, transaction or event of a material or unusual nature in the opinion of the Directors that is likely to affect substantially the result of the operations of the Company for the quarter ended 30 September 2017 in respect of which this announcement is made.

Note 12. Contingent Liabilities

There were no contingent liabilities since the last financial year ended 31 March 2017.

Disclosure Requirements Pursuant to Part A, Appendix 9B of Bursa Malaysia Securities Berhad Listing Requirements

Note 13. Review of Performance

(a) 2nd Quarter This Year vs 2nd Quarter Last Year

	2 nd Quart	er ended	Change	Cumulativ enc	-	Change
	30.09.2017	30.09.2016		30.09.2017	30.09.2016	
	RM'000	RM'000	%	RM'000	RM'000	%
Revenue	277,529	292,418	-5.1%	605,375	590,207	2.6%
Profit before taxation	31,560	42,162	-25.1%	81,820	92,002	-11.1%

The Company's revenue of RM277.5 million for the current quarter ended 30 September 2017 was lower by 5.1% or RM14.9 million as compared with the revenue of RM292.4 million registered in the previous year's corresponding quarter.

Revenue for the quarter for Fans and other products decreased by approximately 22.2% as compared to the previous year's corresponding quarter arising from a decline in demand in the domestic market. The condition has much improved in the third quarter with increased marketing and promotional activities.

In comparison, Home Appliance products sales increased by approximately 16.1% as compared to previous year's corresponding quarter. The improvement was mainly seen in the sales of vacuum cleaner, electric iron and home shower products attributable to *inter alia*, sales recovery from United Arab Emirates and prolonged rainy season in Vietnam.

The Company's combined profit before tax of RM31.6 million for the current quarter ended 30 September 2017 was lower by 25.1% or RM10.6 million as compared to the previous year's corresponding quarter combined profit before tax of RM42.2 million. This arose from a lower share of profits from the associated company as compared to the share of profits registered in the previous year's corresponding quarter of RM2.9 million due to derivative loss incurred by the associated company following the fluctuations in the currency exchange rates.

Analyzing the results by segments, the Fan and other products' segment achieved profit before tax of RM25.1 million for the current quarter ended 30 September 2017, which was lower by 16.5% or RM5.0 million as compared to the profit before tax in the previous year's corresponding quarter of RM30.1 million. This was attributable to lower revenue and rising cost of raw materials.

On the other hand, the Home Appliance products' segment faired better as it achieved higher profit before tax of RM32.2 million for the current quarter ended 30 September 2017, an increase of 81.0% or RM14.4 million as compared to the profit before tax in the previous year's corresponding quarter of RM17.8 million. The higher profitability in the current quarter was mainly due to :

- i. increased sales revenue, which was to a certain extent, impacted by the higher cost of raw materials; and
- ii. the absence of development and tooling costs that was incurred in the previous year's corresponding quarter with the introduction of a new range of rice cooker products last year.

(b) Current Year to Date vs Last Year to Date

The Company's revenue of RM605.4 million for the half year ended 30 September 2017, was an increase of RM15.2 million or 2.6% as compared to the previous year's corresponding period of RM590.2 million. This was mainly due to higher sales in the Vietnam market for Home Appliance products attributable to the sales momentum gained from various promotional campaigns and an increase in demand for Home Shower products arising from the prolonged rainy season.

Although there was higher revenue, the Company achieved a lower combined profit before tax of RM81.2 million for the half year ended 30 September 2017, representing a decrease of RM10.8 million or 11.1% as compared to the previous year's corresponding period of RM92.0 million. The margin contraction was attributable to the higher operation expenses and a lower share of profits from the associated company.

The Fan and other products segment's profit before tax of RM54.9 million for the half year ended 30 September 2017 was lower by 8.4% or RM5.1 million as compared to the previous year's corresponding period profit before tax of RM60.0 million. The decline in profit was mainly due to lower sales volume of the Fan products.

Nevertheless, the Home Appliances products' segment recorded better profit before tax of RM52.1 million for the half year ended 30 September 2017, which was higher by 46.1% or RM16.5 million as compared to the profit before tax in the previous year's corresponding period of RM35.6 million. Improvement in the economic environment in the Middle East region contributed to the higher sales.

Note 14. Material Changes in Quarterly Results Compared to Preceding Quarter

	Current Quarter	Preceding Quarter	Change
	30.09.2017	30.06.2017	
	RM'000	RM'000	%
Revenue	277,529	327,846	-15.3%
Profit before taxation	31,560	50,260	-37.2%

The Company's revenue of RM277.5 million in the current quarter was lower by 15.3% or RM50.3 million over the revenue of RM327.8 million recorded in the preceding quarter mainly due to lower sales of the Fan products in the current quarter. The decrease in sales of the Fan products by 30.4% was mitigated by an increase in seasonal sales for Home Shower products and recovery of sales on Electric Iron products from the Middle East market.

Corresponding to the lower revenue, the Company's combined profit before tax of RM31.6 million for the current quarter decreased by 37.2% or RM18.7 million as compared to combined profit before tax of RM50.3 million in the preceding quarter.

Note 15. Prospects and Outlook

The Malaysian economy recorded a stronger growth of 6.2% in this quarter which will augur well for the domestic market. However, despite certain economic recovery seen in the Middle East market that the Company deals with, the political tensions in the Gulf could cloud the economic outlook in the region and may affect the Company's export revenue.

The Company's operations remain affected by the ongoing tight labor market and rising raw materials prices. Continuous efforts are made to reduce overall costs of production and to remain profitable for the financial year ending 31 March 2018.

Note 16. Profit Forecast, Profit Guarantee or Internal Targets

The Company did not issue or publicly announce or disclose any profit forecasts, profit guarantee or internal targets for the period under review.

	Current Quarter Ended 30.09.2017 RM'000	Preceding Quarter Ended 30.09.2016 RM'000	Cumulative Period Ended 30.09.2017 RM'000	Cumulative Period Ended 30.09.2016 RM'000
Taxation charge: - current financial year - prior financial year	(8,632)	(11,508) -	(19,758) 255	(23,286) -
Deferred Tax:				
- current financial year	715	129	902	370
	(7,917)	(11,379)	(18,601)	(22,916)
Effective income tax rate	25.1%	27.0%	22.7%	24.9%

Note 17. Taxation

The Company's effective income tax rate for the cumulative period was lower than the statutory tax rate of 24% mainly due to certain tax incentives enjoyed for the promotion of exports.

Note 18. Corporate Proposals

There were no corporate proposals announced but not completed as at the date of the issuance of this interim financial report.

Note 19. Derivatives

Derivative financial instruments are entered into by the Company in currencies other than Ringgit Malaysia for highly probable forecasted transactions to manage the exposure to fluctuation in foreign currency exchange rates.

As at 30 September 2017, the details of derivative financial instruments outstanding measured at fair values together with their corresponding contract / notional values are as follows:-

Type of Derivatives	Contract / Notional Value RM'000	Fair Value of Assets RM'000	Fair Value of Liabilities RM'000
Less than 1 year - Sell USD	84,880	1,076	0
Less than 1 year - Buy JPY	4,342	0	(160)
Less than 1 year - Buy SGD	609	0	(5)
Less than 1 year - Sell Euro	1,373	0	(14)
		1,076	(179)

Note 20. Material Litigation

There were no material litigations pending on the date of this announcement.

Note 21. Dividends

- (a) An interim single tier dividend of 15 sen per ordinary share of RM1.00 for the financial year ending 31 March 2018 has been declared by the Directors on 24 November 2017 for payment on 18 January 2018 based on the entitlement date of 28 December 2017.
- (b) The interim single tier dividend paid for the previous financial year ended 31 March 2017 amounted to 15 sen per ordinary share of RM1.00.
- (a) Total dividend for the current financial year ending 31 March 2018 is interim single tier dividend of 15 sen per ordinary share of RM1.00.

Note 22. Earnings per share

Basic earnings per share is calculated by dividing the net profit attributable to the shareholders by the weighted average number of ordinary shares in issue as at 31 March 2017 of 60,745,780 shares.

(a) Basic earnings per share

	Period Ended 30.09.2017	Period Ended 30.09.2016
Profit after taxation for the period (RM'000)	63,219	69,086
Weighted average number of ordinary shares in issue ('000)	60,746	60,746
Basic earnings per share (sen)	104	114

(b) Summary of earnings per share

	Basic (sen)	Diluted (sen)
Quarter 1	65	Not Applicable
Quarter 2	39	Not Applicable
Year-to-date	104	Not Applicable

Note 23. Commitments for Capital Expenditure

Analysed as follows: Property, plant and equipment	As at 30.09.2017 RM'000	As at 30.09.2016 RM'000
Contracted	252	8,565
Not contracted	208	55
Total	460	8,621

Note 24. Notes to the Condensed Combined Statement of Comprehensive Income

Included in the Total Comprehensive Income for the period are the following:

	2nd Quarter ended		Cumulative period ended	
	30.09.2017	30.09.2016	30.09.2017	30.09.2016
	RM'000	RM'000	RM'000	RM'000
Interest Income	5,345	5,745	10,307	11,542
Interest Expenses	-	-	-	-
Depreciation & Amortization	7,755	7,114	15,482	14,096
Provision For/Write Off of Receivables	-	-	-	-
Provision For/Write Off of Inventories	-	-	-	-
Gain/(Loss) on Disposal of Quoted and				
Unquoted Investment or Properties*	N/A	N/A	N/A	N/A
Impairment of Assets	N/A	N/A	N/A	N/A
Gain/(Loss) on Foreign Exchange	4,023	(1,846)	2,389	1,033
(Loss)/Gain on Derivatives	(367)	(2,068)	673	(5,031)

* N/A: Not Applicable to the Combined Entity

By Order of the Board Leong Oi Wah Company Secretary 24 November 2017